



Ref. BSHSL\NSE\Investor Presentation

June 07, 2018

To,  
National Stock Exchange of India Ltd.  
Exchange Plaza,  
Plot no. C/1, G Block,  
Bandra-Kurla Complex,  
Bandra (E) Mumbai - 400 051  
Ph : (022)-26598100-8114  
Fax No: (022)-26598120

**SUB : Investor Presentation on Audited Financial Results For year ended March 31,2018.**  
**Script Symbol: BSHSL**


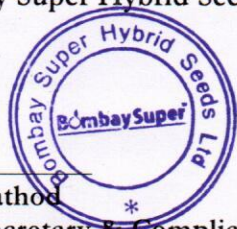
Dear Sir,

We would like to Submit to the Exchange , Investor Presentation on Audited Financial Results For year ended March 31,2018.

Kindly take the same in your record in terms of Regulation 30 of SEBI (LODR), Regulations, 2015

Thanking you.

Yours Faithfully,  
For, Bombay Super Hybrid Seeds Limited

CS Mona Rathod  
Company Secretary & Compliance officer  
Membership Number :- ACS47291



**BOMBAY SUPER**  
**HYBRID SEEDS LIMITED**

**Announcement  
of  
Financial Results of  
Financial Year 2017-18**



**➤ KEY FINANCIAL HIGHLIGHTS**

- Bombay Super Hybrid Seeds Limited, one of the Leading Seed company in India has announced its Audited Financial results for the year ending 31<sup>st</sup> March, 2018

<b>HIGHLIGHTS</b>	<b>YEAR ENDED ( IN LAKHS )</b>	
	<b>FY 2017-18</b>	<b>FY 2016-17</b>
<b>Net Sales &amp; Other Income</b>	8447.03	11069.48
<b>Profit Before Tax</b>	181.05	128.69
<b>Tax Expenses</b>	63.20	43.52
<b>Profit After Tax</b>	117.85	85.17
<b>EPS ( Basic and Diluted ) in Rs per share ( FV Rs 10\ - )</b>	3.12	2.54

## STATEMENT OF ASSETS AND LIABILITIES AS AT 31ST MARCH 2018

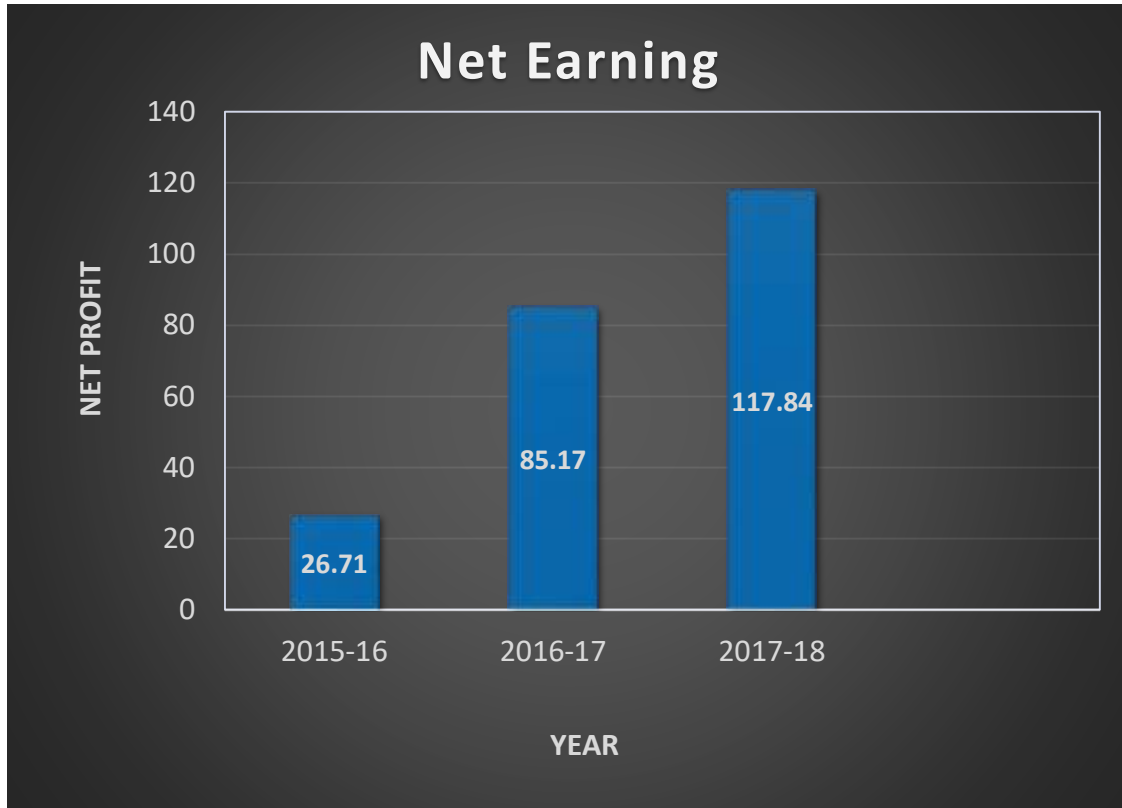
(Rs. In Lacs)

**BOMBAY SUPER**  
**HYBRID SEEDS LIMITED**

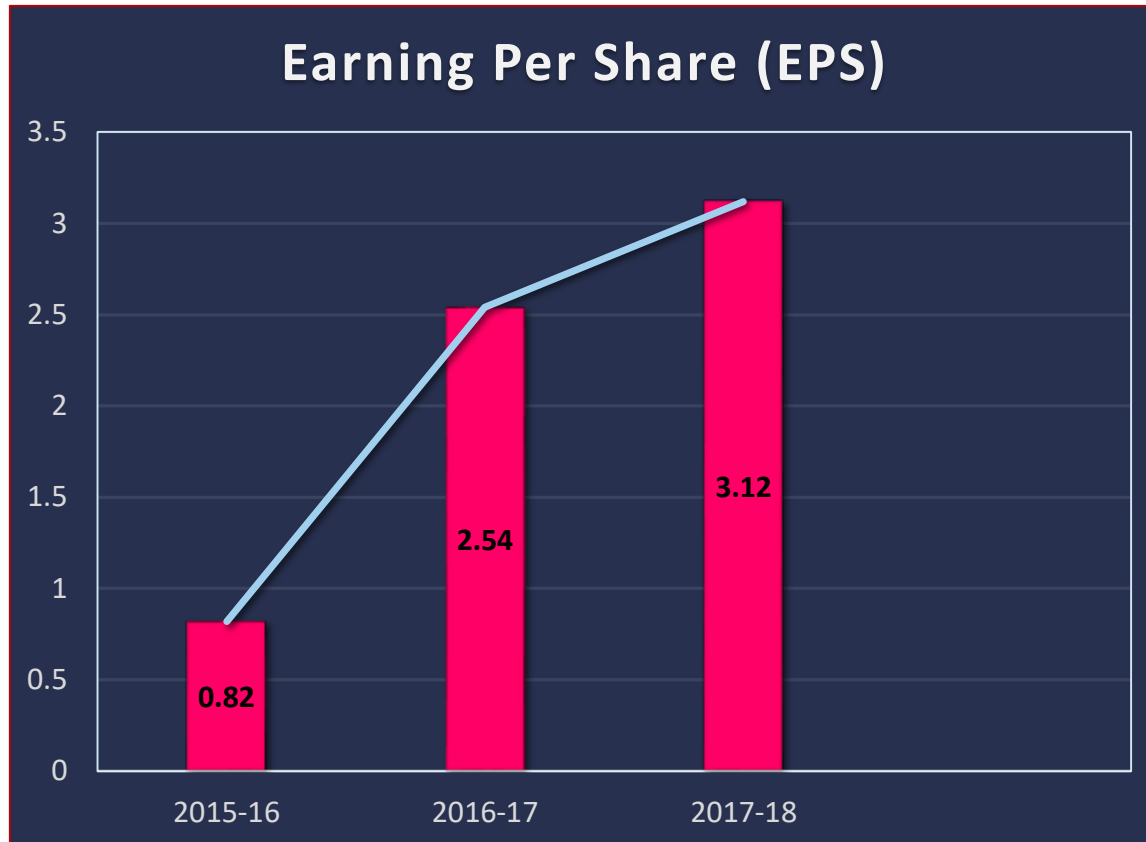
Particulars			As at 31st March 2018	As at 31st March 2017
<b>A.</b>	EQUITY AND LIABILITIES			
<b>1</b>	Shareholders' Funds			
	(a)	Share capital	482.66	335.60
	(b)	Reserves and surplus	337.50	116.72
	(c)	Money Received against Share Warrants	NIL	NIL
	Sub-Total -Shareholder Funds		820.16	452.32
<b>2</b>	Share Application Money Pending Allotment		NIL	NIL
<b>3</b>	Non-Current Liabilities			
	(a)	Long-term borrowings	801.87	432.42
	(b)	Deferred tax liabilities (Net)	NIL	NIL
	(c)	Other Long-term Provisions	NIL	NIL
	(d)	Long-term Provisions	NIL	NIL
	Sub-Total -Non-Current Liabilities		801.87	432.42
<b>4</b>	Current Liabilities			
	(a)	Short-term borrowings	721.06	694.71
	(b)	Trade payables	266.85	218.09
	(c)	Other current liabilities	391.75	178.53
	(d)	Short-term provisions	73.78	46.19
	Sub-Total -Current Liabilities		1453.44	1137.52
	TOTAL EQUITY AND LIABILITIES		3075.47	2022.26
<b>B</b>	ASSETS			
<b>1</b>	Non-Current Assets			
	(a)	Fixed assets		
	(i)	Tangible Assets	379.30	541.12
	(ii)	Intangible Assets	NIL	NIL
	(iii)	Capital Work in Progress	285.36	NIL
	(b)	Non Current Investments	NIL	NIL
	(c)	Deferred tax assets (Net)	11.18	2.99
	(d)	Long term loan and advances	6.06	2.59
	(e)	Other Non Current Assets	17.68	2.75
	Sub-Total -Non-Current Assets		699.58	549.45
<b>2</b>	Current Assets			
	(a)	Current Investments	NIL	NIL
	(b)	Inventories	1408.00	826.59
	(c)	Trade receivables	420.90	361.82
	(d)	Cash and Bank Balances	185.74	4.32
	(e)	Short-term loans and advances	NIL	NIL
	(f)	Other Current Assets	361.25	280.08
	Sub-Total -Current Assets		2375.89	1472.81
	TOTAL ASSETS		3075.47	2022.26

**➤ PERFORMANCE HIGHLIGHTS FOR FINANCIAL YEAR 2017-18**

(Figures in Lakhs)



- **Revenue** of the company for financial year 2017-18 marked at **84.47 Crores**.
- **PBT** For FY 17-18 **increased by appx. 41 %** from INR 128.69 Lakhs to INR 181.05 Lakhs as compared to FY 2016-17.
- **PAT** For FY 2017-18 **increased by appx. 38 %** from INR 85.17 Lakhs to INR 117.84 Lakhs as compared to FY 2016-17.



- With respect to **increase in earning** of the company., **EPS** For FY 2017-18 has also remarkably grew up to **3.12** from 2.54 as compared to FY 2016-17.

➤ **COMMENTING ON FINANCIAL RESULTS BY MR. ARVINDKUMAR KAKADIA (PINTUBHAI PATEL),  
MANAGING DIRECTOR OF THE COMPANY SAID :-**



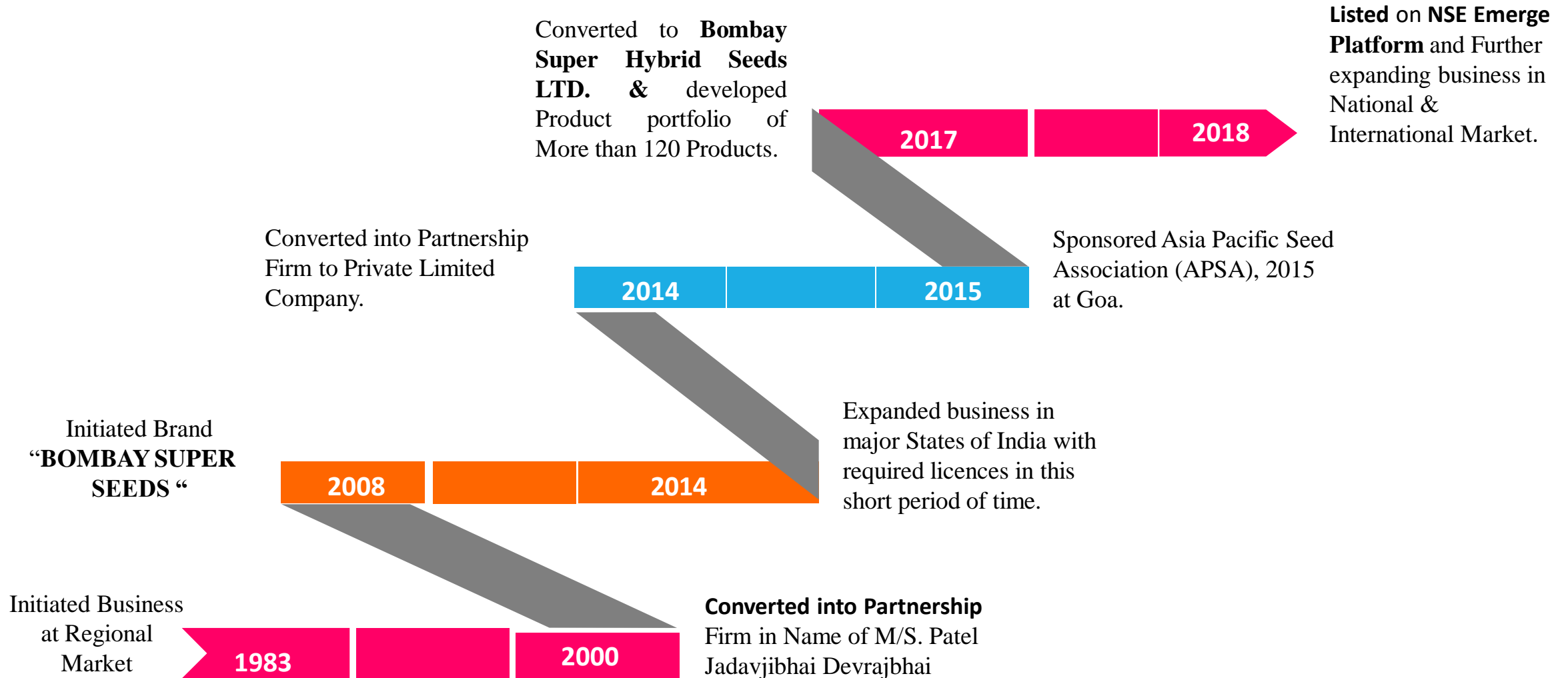
*“Being in Seeds & Agriculture industry since 1983 and ISO 9001-2015 certified company; your company have been successful over decades in offering best quality products and bringing welfare to the farmers and the society, and planned to bring more and more evolution in Seeds & Agriculture industry in all aspects.*

*With these focused efforts, I am confident that Bombay Super Hybrid Seeds Limited shall deliver Competitive, Consistent and Cash Accretive Growth in the coming years.*

*Further , we believe in growing together and would like to thank all the contributories for their immense trust on company to achieve this height of Success.”*



➤ **KEY MILESTONES OF COMPANY**



## ➤ BUSINESS OVERVIEW

- ✓ Honored with **Best SME Award** Under **Agriculture Category** by Small Enterprise Business Expo & Award, 2018 organized by Aspire Media Pvt, Ltd. On 17<sup>th</sup> May 2018.
- ✓ **Product Portfolio of more than 120 products**, which is considered as largest product portfolio in Pan Gujarat.
- ✓ wide network of **more than 300 distributors** all around India.
- ✓ **Ultra Modern Seed Processing unit** spreaded in total 85,000 Sq. ft.
- ✓ Own **Cold Storage facility** of 5000 Metric Ton.
- ✓ **Research & Development Farm** spreaded in 25 acres.
- ✓ various **collaborations** with various well known Indian & foreign Institutes and Government Universities for Research & Development Activities.

## ➤ NEW PROCESSES DEVELOPED

- ✓ Company has signed MOU with ICRISAT for accessing global Groundnut and Chick pea germplasm. This has enable for short and medium duration cultivation of Groundnut with high yield and bold seeds.
- ✓ Buhler, Switzerland, machines for Sortex grading established which differentiate seeds on basis of size, colour, gravity etc.
- ✓ Seed storage facilities were constructed in such a way that without much use of high electricity consuming cold storage plant, it can be stored and viability can be extended. This has been done by mix of knowledge of our ancient temperature control way with addition of modern structures.

## ➤ COMPANY AWARDS & RECOGNITIONS

**BOMBAY SUPER**  
**HYBRID SEEDS LIMITED**



**Best SME in Agriculture by SEBA,2018**



**Bharat Udyog Ratna Award – 2015**



**Honoured as fastest growing seed company  
by Honourable Chief Minister of Gujarat**



← **BEST MSME 5000 AWARD - 2017**

**Honored By Rajkot Chamber Of Commerce &  
Industry For Best Performance** →



➤ **CAUTION CONCERNING FORWARD-LOOKING STATEMENTS:**

This Document Includes Certain Forward- looking statement. These statements are based on management's current expectations or beliefs and are subject to uncertainty and changes in circumstances. Bombay Super Hybrid Seeds Limited is under no obligation to and expressly disclaims any such obligation to update or alter its forward looking statements whether as a result of new information future events or otherwise.





**Thank You....**